



# INSTITUTE OF SUPPLY CHAIN MANAGEMENT

Globally Recognised Membership | Industry Leading Qualifications  
Intelligence 4.0™ Range of Short Courses

**IoSCM Global Network:  
MENA Regional Division**



## WELCOME

The challenging and exciting environment of the logistics, transport and supply chain ensures that development is constant and fast paced, here at IoSCM our professionalism and passion ensures that we are at the forefront of this change.

With unrivalled expertise, along with industry leading publications, membership benefits and professional qualifications we are at the forefront of innovation in this dynamic sector.

Trusted by multi-national corporations who place a high value on the competence, knowledge and skills of their staff IoSCM are also the Institute of choice for Industry Professionals who value recognition and esteemed qualifications.

We're delighted to introduce you to some of the key benefits of partnering with IoSCM in this informative brochure.

## ABOUT IoSCM MENA

IoSCM MENA is a branch of the Institute of Supply Chain Management (IoSCM) in UK which is an international organisation operating in different countries across the globe. The scope of the branch is to support the growth of the region. All countries across the region are investing heavily in the Logistics, Transport and Supply Chain environment such as; road infrastructure, airports, ports, ICT and HR. We have selected Dubai in UAE as our regional office because we believe Dubai is set to solidify its position as a leading international logistics hub, according to the latest analysis by Dubai Chamber of Commerce and Industry.

The Emirate's strategic central location at the crossroads between important trading routes between east and west is its main competitive advantage. But by building relationships with emerging markets and adding value to the trade sector by developing its manufacturing base, Dubai can place itself ahead of competing global markets, the analysis finds. In recent times, Dubai has tried to leverage its strategic location through major logistics enablers, such as Jebel Ali Port and the new Al Maktoum International Airport. These projects are timely since they come in a period of increased trade between developing regions of Asia, which lie to the east of Dubai, and Europe to the north west of Dubai, the analysis states. Demand for African minerals and goods from Europe and Asia, as well as the ambition of landlocked countries in Central Asia to trade with the world, is presenting Dubai with a number of opportunities.

The Institute utilises its expertise to provide results focused advice and guidance. It has a team of dedicated highly regarded trainers and experts ready to support the students and professionals. The business development team of the Institute are highly qualified and trained experts. They provide guidance to ensure you consider training courses that will really benefit the students and employees and deliver the required results for the business. The team work with different public and private corporate organisations to establish the current skills and knowledge of each student and team member and pair this with the development goals and objectives.

### The Institute brings together the following:

**Professional membership** - Becoming a member, student or client of IoSCM is a great way to benefit from our extensive experience in training, development and the functions across the supply chain. Working in partnership with IoSCM can provide you with the perfect platform for career advancement through continuous professional development, enhanced learning and global networking and can provide your organisation with the support you need to create new revenue streams and establish firm links with leading providers of supply chain services. With access to a worldwide network, being an IoSCM member allows you to build valuable relationships, share experiences and expertise with likeminded professionals on a global scale, and achieve international recognition within the industry.

### A dynamic mix of world class workshops and events

- The Institute is constantly updated to make sure students and professionals are always learning the latest techniques. The presentations are based on International Occupational Standards which means they were designed for industry by people in the industry. It has a dedicated team of experts constantly networking with small medium and multi-national companies, to ensure we keep everything they need in mind when making updates.

### Expert knowledge and a sound understanding of today's industry demands

- The Institute of Supply Chain Management is actively creating the most impressive talent throughout the UK, Europe, Middle-East and Asia by training them to our exceptional standards. Our students, professionals and our business clients are provided with detailed information on the progress and are supported by a member of our Business Development team.

The Institute believe the success of any student, professional and business is inextricably linked to the performance of their supply chain. In order for a business to be more competitive and profitable, it needs to streamline its systems and reduce the time taken to turn orders into profit.





## GLOBAL QUALIFICATIONS

Bringing together a dynamic mix of world class study materials, expert knowledge and a sound understanding of today's industry demands, IoSCM is actively creating the most impressive talent throughout the UK, Europe, Middle-East and Asia by training them to our exceptional standards.

Our forthcoming focus on the development of supply chain skills and recognition in India is an exciting progression for IoSCM.

As the first institute to represent the wider supply chain, we're trusted by some of the world's largest corporations to train and educate their workforce. We understand the industry and the need for highly-skilled, qualified professionals which is why we developed sector specific qualifications that will help upskill employees, evolve businesses and enhance careers.

Whether you're an individual looking to personally and professionally progress or a business hoping to improve productivity, loyalty and motivation in the workplace through employee development, we can create a bespoke solution for you, offering courses from levels 2 to 7, covering every aspect of the wider supply chain.



## NETWORK 360 SHORT COURSES

Developed by IoSCM.

The Network 360 Group is shaping the future of professional development for our clients, businesses and members alike.

Network 360 is a universal initiative which aims to support the development of individuals and businesses in every industry. Whether you are new to the industry, looking to refresh your knowledge, or develop your team these short courses can help you achieve your professional goals in a cost effective way.

Offering an extensive selection of short courses designed to upskill employees or individuals alone. The courses have been expertly developed by the Institute of Supply Chain Management and cover the following areas:

- Management
- Logistics
- Warehousing
- Supply Chain
- Workplace Skills
- Purchasing
- Human Resources
- Accountancy

## INTELLIGENCE 4.0™



Designed to meet the demands of modern industry, IoSCM's Intelligence 4.0™ is a range of short courses providing expert insight into the hottest topics and major developments from across the supply chain.

Industry 4.0, Blockchain, Logistics 4.0, the introduction of AI, becoming customer centric and a whole host of other major developments which are advancing the industry and reshaping the supply chain ready for tomorrow's world.

**Intelligence 4.0™ courses include;**

**Supply Chain 4.0** - Technological advancements have enabled improvements across the industry. Understand the key changes and how to successfully implement them within your supply chain.

**Logistics 4.0** - The driving force behind any successful supply chain is strong logistics operations. Learn about the technologies and developments taking place.

**Customer Centric Supply Chains** - The change in customer demands have caused supply chains to rethink how they meet the needs of the consumer. Find out how to become customer centric.

**Artificial Intelligence** - Artificial Intelligence (AI) has arrived, and is being used to enhance every part of modern living and the workplace. Get ready to embrace the future with IoSCM.

**Industry 4.0** - From modern day technology, visibility to traceability and increased consumer demand. Learn with IoSCM and become an Industry 4.0 Expert.

For more information please visit:  
[www.ioscm.com/intelligence-courses](http://www.ioscm.com/intelligence-courses)

## OUR CLIENTS

Trusted by clients worldwide

We are the training partner of choice for 1000's of organisations worldwide, here is a snapshot of some of our clients.



### DLC TRAINING

A DISTANCE LEARNING COLLEGE

## CASE STUDY: DLC TRAINING, A STRATEGIC PARTNER

DLC Training provide the UK's highest quality accredited courses in areas such as Accountancy, HR, Logistics, Supply Chain, Leadership and Management and is the trusted UK Strategic Partner of IoSCM. Their success is underpinned by the results of their students, and by delivering IoSCM qualifications via Distance Learning they create opportunities for all individuals to achieve success within their chosen career in the Supply Chain.

By offering unrivalled support packages and personalised study routes DLC Training have ensured that they are seen as the provider of choice by 1000's of organisations and supply chain professionals.

Working in partnership with DLC Training has enabled IoSCM to influence and educate worldwide. With students opting to either study a comprehensive qualification which provides knowledge on each link of the Supply Chain, or choosing specific sector specialities, such as Logistics and Transport.

The Strategic Partner model is a mutually beneficial arrangement ensuring both parties work together for the benefit of the student and the wider supply chain as a whole.



*"There is a great deal of merit in completing a distance learning course and much to be gained. Distance learning offered me great flexibility around a busy work life and family commitments and meant that I did not need to dramatically change my current lifestyle.*

*Distance learning provides educational and training opportunities to those who are not able to pursue on-site study or a full-time course. This is extremely beneficial for working professionals who cannot afford to leave full-time jobs or who, due to family obligations, cannot attend regular, on-site study.*

*As a DLC student you can complete coursework in your own time via a computer and submit work for assessment via the online learning portal. You can do this anywhere and at your own pace, which gives you a lot of flexibility.*

*As you do not have to be physically present in a conventional classroom you have the freedom to set your own timetable and complete work at your convenience. In addition, the internet provides a world of resources that can help in the pursuit of your studies. There are many opportunities to watch online lectures, participate in student forums and access other learning materials, including libraries and journals."*

Juliet Smith, IoSCM Level 5 Student



## CASE STUDY: DHL

### Working in Partnership with IoSCM to provide Professional Qualifications

DHL's partnership with the Institute of Supply Chain Management (IoSCM) has resulted in the development of a bespoke online learning qualification. The online course contains all the key elements of Inventory Management and has been designed to excel all industry standards. An introductory course which orientates the DHL Team Member and provides a strong understanding and foundation of supply chains and the inventory management process which support them.

Selected by DHL due to IoSCM's recognition as the international body which aims to reinforce and promote best-practice and high standards within their industry, we are proud of this celebrated collaboration.



The qualification is completed through online study material with an end of unit questions all submitted online through the IoSCM Gateway, IoSCM's very own online learning platform.



Upon successful completion the DHL employees receive an externally recognised Level 1 IoSCM Certificate, Introduction to Inventory Management - Foundation Level.

#### The Modules;

- Unit 1: Introduction to the Supply Chain
- Unit 2: Supply Chain Management
- Unit 3: Risks in Supply Chain
- Unit 4: Introduction to Inventory
- Unit 5: Inventory and Finance
- Unit 6: Inventory Control Methods
- Unit 7: Inventory Control
- Unit 8: Planning Inventory Levels



## CASE STUDY: AMAZON

IoSCM are proud to work with Amazon to provide training in areas such as;

Logistics | Transport | Warehousing | Inventory | Supply Chain

As the expansion of Amazon continues, their reputation as a forward thinking and employee focussed organisation has established them at the forefront of staff training and development. IoSCM qualifications mesh into this expanding network enabling team members to study flexibly by selecting units which are of benefit and interest to them, along with the flexibility of the 'study anytime, any place, at your own pace' ethos of IoSCM.

The Expert Tutors and Industry Student Mentors, along with the Peer Support network via the IoSCM HUB ensures the continued success of this relationship.

The perfect partnership for Amazon, a results driven organisation with an eye on innovation and development within the Supply Chain.





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